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FOR SECSTATE FROM DIR

~~TRAFF GABLE~~  
~~FOR SECRETARY OF STATE~~

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MOLOTOV'S SPEECH IMPRESSED PEOPLE IN WASHINGTON AS BEING "OLD  
 HAT" -- SAME OLD GRAMOPHONE RECORD. WHILE RECOGNIZING THAT IT  
 WAS CLEVERLY CONSTRUCTED TO APPEAL TO NEUTRALIST SENTIMENT IN  
 EUROPE AND ASIA, IT LACKS DRAMATIC APPEAL, PUNCH LINES OR PHRASES  
 WHICH ARE NECESSARY TO MAKE WIDE OR DEEP PUBLIC IMPRESSION.  
 REPETITION OF WELL-KNOWN THEMES MAY INDICATE MOLOTOV GIVEN NO  
 LATITUDE BY MOSCOW COLLEAGUES TO RISK NEW OR DRAMATIC DEPARTURES  
 IN FOREIGN POLICY.

WITH RESPECT TO TIMING, BELIEVE IT WILL BE LARGELY OVERSHADOWED  
 IN EUROPEAN AND ASIAN CIRCLES BY SOVIET-MEHRU JOINT STATEMENT. BY  
 BAD TIMING SOVIETS HAVE LOST EFFECT OF A ONE-TWO PUNCH THEY MIGHT  
 OTHERWISE HAVE ATTAINED.

SOVIET ENDEAVOR TO MAKE VIRTUE OUT OF NECESSITY FOR REVERSING  
 DISASTROUS FOREIGN POLICIES RESPECTING AUSTRIA, YUGOSLAVIA, ETC.,  
 AND PORTRAYING THESE AS POSITIVE EVIDENCES OF NEW PEACEFUL LINE

NOT LIKELY TO HAVE MUCH SUCCESS EXCEPT IN CONFIRMED NEUTRALIST CIRCLES.

~~(SOME OF THEM)~~ ATTEMPT TO TURN AGAINST US OUR OWN SLOGAN OF "DEEDS  
NOT WORDS" <sup>OVER TIME</sup> ~~(SOME OF THEM)~~ MAY HAVE MORE IMPACT, ~~IF ANSWER IS~~  
~~LEADING TO CONSEQUENCES~~. HERE IT MAY BE WORTHWHILE TO REMIND PEOPLE  
OF SOVIET UN VETO RECORD.

SPEECH AGAIN EMPHASIZES IMPORTANCE IN PRESENT SOVIET POLICY  
OF MAY 10 DISARMAMENT ANTI-FOREIGN BASES, ANTI-OCCUPATION TROOPS  
PROPOSAL, AND AGAIN PINPOINTS FACT THAT OUR OVERSEAS BASES BECAUSE  
OF STRENGTH WHICH THEY GIVE THE WESTERN ALLIES ARE PRIMARY TARGET  
OF SOVIET FOREIGN POLICY.

WE VIEW SPEECH AS MORE IMPORTANT IN OUTLINING EXISTING TRENDS  
SOVIET FOREIGN POLICY THAN AS A DOCUMENT LIKELY TO AFFECT MINDS  
OF MEN ON WORLD-WIDE BASIS. BOTH CONTENT AND TONE OF SPEECH INDICATE  
ATTEMPT CREATE IMPRESSION SOVIETS BELIEVE THEY ARE IN STRONG POSITION  
IN COMING NEGOTIATIONS.

**BELIEVE NO STRONG POSITIVE OR NEGATIVE REACTION  
TO SPEECH IN NATO COUNTRIES LIKELY. ON ONE HAND, MOLOTOV HAS AGAIN  
DEMANDED DISSOLUTION OF NATO AND THIS WILL BE REJECTED BY GREAT BULK  
OPINION IN NATO COUNTRIES. ON OTHER HAND, MOLOTOV MAY HAVE SCORED  
TACTICAL GAIN BY PUTTING ONUS ON WEST FOR "DEEDS NOT WORDS."**

**SECRET**